



alliance steering group

## ASG Annual Conference Collaborating for Value

Friday 5 October 2018

Venue Devonport House, Greenwich, London.  
Conference Rate £95 + VAT

The Alliance Steering Group's 2018 conference builds on recommendations in the Government Construction Sector Deal, the Hackitt Report, Procuring for Value and the P13 Blueprint, and will illustrate how using the right contracts can make collaboration work better.

Keynote speakers Samantha Ulyatt and Kevin Murray from Crown Commercial Service will explain how they are using FAC-1 to deliver a new generation of consultant and contractor framework alliances.

Join the debate at this industry leading event

Learn more about collaborative construction procurement in practice from leading clients and advisers at the

### FAC-1 Masterclass

Saturday 6 October 2018

Venue King's College London

Masterclass rate £250 + VAT including contract forms

[www.ppc2000/conference](http://www.ppc2000/conference)

12 months in construction is a significant time frame and we will update you on developments in the sector, notably in relation to alliancing.

We have keynotes from Crown Commercial Service Samantha Ulyatt and Kevin Murray discussing using FAC-1 on their consultant and contractor frameworks and Tom Boother, marathon runner extraordinaire, will entertain and motivate us and may even take us for a run.

Our conference breakout sessions will cover:

- Frameworks of the Future, a practical introduction to the groundbreaking FAC-1 contract
- Analysis of the improved value, efficiencies and challenges arising under collaborative programmes such as the Kier/Surrey highways alliance.
- Off-site manufacturing strategies developed by LHC, the Football Foundation and the Construction Leadership Council
- Multi party working under PPC2000 and the new NEC4 Alliance Contract.

## Agenda

### Day Conference

- 09.00 Registration
- 09.30 Welcome Shane Hughes, Director of Savills and Chair of the Alliance Steering Group
- 09.45 Keynote: Samantha Ulyatt and Kevin Murray, Crown Commercial Service
- 10.30 Breakout sessions
- 11.30 Refreshments and networking
- 11.45 Breakout sessions
- 12.45 Lunch and networking
- 13.30 Keynote: Tom Boother
- 14.30 Breakout sessions
- 15.30 Refreshments and networking
- 15.45 Breakout sessions
- 16.45 Chair's review and summing up
- 17.00 Conference close

Dress code: Smart Business or Suits

## Keynote Speakers

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Samantha Ulyatt and Kevin Murray

Crown Commercial Service

Samantha and Kevin will discuss their use of FAC-1 to deliver a new generation of consultant and contractor frameworks. They will illustrate:

- Their work integrating the improved value offered by their design consultants and project managers
- features of the new CCS £30 billion collaborative contractor framework
- features of the new CCS modular framework.

Tom Boother

Tom will look at how you can start & finish any undertaking. Using his lessons from marathons as a metaphor for construction Tom will take us through his 7 thought provoking principles and help apply them to your career, organisation and life.

If you want to join Tom for a run after the conference around Greenwich, bring your running kit!

WS

### Frameworks of the future - how to use the FAC-1 Framework Alliance Contract

Chaired by Professor David Mosey, Centre of Construction Law, King's College London

David Mosey, author of FAC-1, will provide a practical introduction to this collaborative contract form using case studies to illustrate how it can:

- enable a client and its team to obtain better results from a framework
- help to integrate a team into an alliance
- help to obtain improved value through building information modelling work in conjunction with any project contract form in any sector and in any jurisdiction.

David will review with delegates the programmes of work procured using FAC-1 and its prototypes, in both the public and private sectors, and will explain how integration and transparency can be supported by new contractual relationships and processes and how these have contributed to cost savings in excess of 9% and have enabled business opportunities and a range of social value.

WS

### Meeting Housing Demand through Off Site Manufacture and a Fully Integrated Team

Chaired by Neil Thody, Cameron Consulting and Marian Burke, Moat Housing

This session will identify how the use of Off Site Manufacture (OSM) combined with the use of a collaborative approach with a fully integrated team can deliver new build social housing.

Attendees will hear brief presentations from leading industry experts who are involved in delivering OSM for housing, including Gary Clay – Ilke Homes/ENGIE, and John Spence – Calford Seadon .

Marian and Neil will “set the scene” for a panel debate to follow the presentations. Attendees will be invited to participate in a lively discussion around the key issues facing the housing sector in using OSM to meet increased demand.

WS

### Do Contracts Make a Difference? Comparing the NEC4 Alliance Contract, PPC2000 & Other Options

Assad Maqbool of Trowers & Hamlins and Nigel Blundell of Pinsent Masons will examine how project alliance contracts can make a difference to the ways that team members work together. They will test the evidence of behavioural change and tangible benefits deriving from the ways that PPC2000 and the new NEC4 Alliance Contract govern issues such as:

- multi-party contracting
- early contractor involvement
- prices, costs and incentives
- joint risk management
- a no blame collaborative culture.

WS

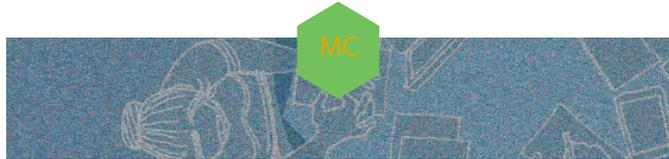
### Contractor led alliances - how to build an integrated supply chain

Jason Russell, Executive Director for Highways, Transport and Environment at Surrey County Council will explain his work with Kier leading a highways alliance that has used collaborative reviews to improve tier 1/2/3 supply chain relationships, and how these reviews have led to:

- agreement of up to 15% post-tender cost savings
- agreement of a ten-year warranty for material and pavement design
- improved quality control and joint risk assessments
- improved apprentice commitments
- lean programming of individual tasks leading to time savings
- innovation to increase recycling and reduce landfill.

Jason will illustrate the challenges for a public sector client creating and sustaining an FAC-1 supply chain alliance.

# FAC-1 Masterclass



King's College, London, Saturday 6 October 2018

10am - 3.30pm

Led by Professor David Mosey, Centre of Construction  
Law, King's College London

The early take up of FAC-1 and TAC-1 on procurements worth over £12 billion has led us to create this Masterclass, explaining in detail how integrated teams are using these contract forms to create improved value and to support collaborative working

Professor David Mosey will introduce the new contract processes and techniques that can build long-term relationships, engage the full supply chain, integrate whole life procurement and avoid disputes

Rebecca Rees of Trowers & Hamblins will explain how collaborative models can achieve compliance with public procurement regulations

John Skivington of LHC, with other leading practitioners, will provide case studies of FAC-1 and TAC-1 as integrators for frameworks, for BIM, for major projects and for multiple clients.

1. Efficiency, improved value and collaborative working under the FAC-1 Framework Alliance Contract and the TAC-1 Term Alliance Contract (David Mosey):

- Objectives, success measures and targets
- Costs and incentives
- Supply chain collaboration and other alliance activities
- The alliance manager and core group

2. How to use FAC-1 and TAC-1 in compliance with public procurement regulations (Rebecca Rees, Trowers & Hamblins):

- Selection by direct award and mini-competition
- Completing the price framework
- Call-off under JCT, NEC, PPC and FIDIC
- Orders and mobilisation

3. Procuring through FAC-1 for education and housing (John Skivington, LHC) - case study

4. Using FAC-1 to integrate contributions to BIM (Sara Valaguzza and Eduardo Parisi)- case study

5. Using FAC-1 to integrate major infrastructure projects (Adrianna Spassova) - case study

6. Techniques that bring FAC-1 and TAC-1 to life (David Mosey):

- Building long-term relationships
- Integrating capital and operational works
- Learning from project to project
- Managing risks and avoiding disputes

7. Questions and answers

Course fee £250 including copies of FAC-1 and TAC-1

This Masterclass is generously sponsored by:

If you need help with accommodation, please contact us for information.

Complete and post/email a copy of the booking form for each delegate to:  
Shona Broughton, Association of Consultant Architects, Charlscot, Cudham Road, Tatsfield, Kent. TN16 2NJ  
T: 01959 928 412 | ppcug@acarchitects.co.uk

Conference Fees

£95 + VAT

Masterclass Fees

£250 + VAT

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